

## Sweetwater Center for the Arts Community. Classes. Culture.





#### SWEETWATER CENTER OF THE ARTS

Sweetwater Center for the Arts is a 501 (c)(3) nonprofit organization with a mission to enrich the communities we serve through art education and cultural programming, fostering local and regional artist talent, and making art accessible to a diverse audience.

Sweetwater Center for the Arts is CENTERED on enriching the lives of both children and adults of all ages in the community, and beyond, with art education and cultural programming. Sweetwater has foundation, county, state, and individual donor support, allowing the center to provide the highest quality classes, workshops, and events for all ages.

#### STATISTICS



Average clicks from Google search



Average total monthly impressions on Google



Email subscribers

#### SOCIAL MEDIA FOLLOWING



2,521



4,400



#### CONTACT INFORMATION

(412) 741-4405

200 Broad St, Sewickley, PA 15143 https://sweetwaterartcenter.org/



#### **SWEET DELIVERABLES**

- · Printed course catalogs, event, and exhibition postcards
- Website placement
- · Social Media mentions
- Video
- Email blast & newsletter mentions
- In The Water acknowledgment
- Programming naming
- Specialty title sponsorships











#### IT'S IN THE MAIL

Nothing compares to receiving a beautiful event postcard or colorful course catalog in the mail. Our subscribers look forward to receiving mail from us.

- Around 3,500 households in over 60 zip codes receive our printed media
  - 3 semester course catalogs, 6 exhibition postcards, 4 event postcards













#### **WEBSITE MENTIONS**

Inclusion through website mentions of supporting partners and businesses is key to strengthening any event/opportunity. Many of our annual programming and events have brought added value to the companies that support them.













#### **SOCIAL MEDIA MENTIONS**

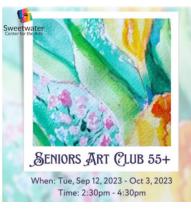
With continual growth month after month, our presence on LinkedIn, Facebook, and Instagram continues to attract supporters and visitors.

#### Over the past year

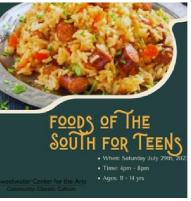
- Facebook Page visits 12k
- Facebook Reach 45.5k
- Instagram Profile visits 5k
- Instagram Reach 11.5k
- LinkedIn 6.5k organic impressions
- Average 45 search appearances per week

#### Social Media Growth over the past year

- Additional 450 FB Likes
- · Additional 600 IG Followers















#### **VIRAL VIDEOS**

Capturing the essence of a subject matter, instructor, or upcoming classes has enhanced our social media presence.

#### YouTube

- 4% click-through rate, demonstrating the strong appeal of our content
- Viewers are not just clicking; they're staying engaged for an average of 58 seconds per video

#### Facebook

 Top performing videos consistently achieve an astounding reach of 2,000, showcasing our remarkable ability to captivate and engage with a substantial online audience

#### Instagram

Video content has achieved a staggering reach of 11.5k
 connecting us with a wide-ranging and enthusiastic audience.









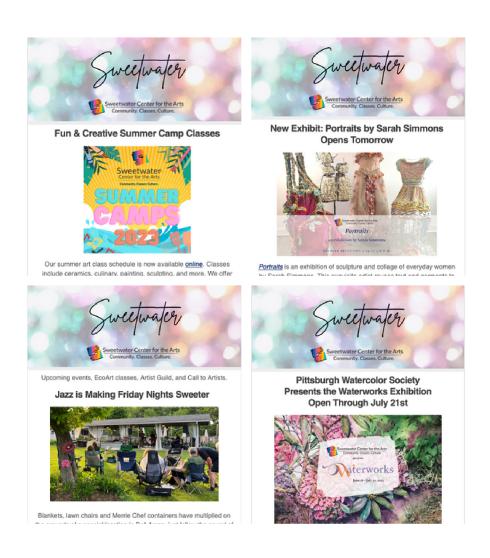




#### **ENGAGING EMAIL BLASTS & NEWSLETTER MENTIONS**

We customize e-blasts according to our growing audience demographics. Recognizing community supporters and sponsors are part of the networking fabric that helps weave the Sweetwater story.

- 6k email subscribers
- Open rate 39% which is higher than average educational institutions open rate of 35.4%
- Unsubscribes .13% which is lower than average educational institutions rate of .18%





#### WHAT'S IN THE WATER AT SWEETWATER

ITW is a vibrant and personal video version of the monthly newsletter. Our executive director, Christine Brondyke, includes your business as a supporter of our diverse and educational programming or event.

Each In the Water video in the series averages:

A reach of 550 26 reactions 2 comments 6 shares

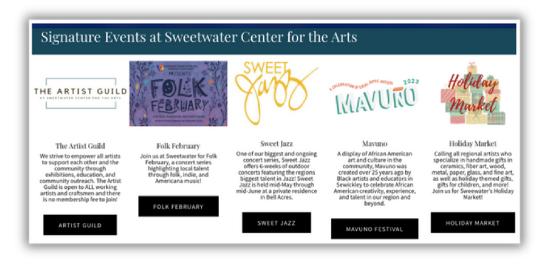






#### PROGRAMMING & SPECIALTY TITLE SPONSORSHIPS

Expect notoriety and exposure from standard SCA favorites like Let Them Cook and Holiday Market, increased audience reach with the affiliation of the Artist Guild's presentations, as well as programming, events, and one-off opportunities. We customize your goals with our awareness.







# \$10,000 ANNUAL CONTRIBUTION

### PRESENTING SPONSORSHIP OF ONE OF OUR AVAILABLE SIGNATURE EVENTS OR PROGRAMS INCLUDING:

Let Them Cook

Folk February

Luminary Society

The Artist Guild

- Logo placement on signature event poster and postcards as the presenting sponsor and all printed and digital materials
- Logo on full-page program advertisements for all event and exhibition programs and 3 seasonal class catalogs
- Featured year-round as the presenting sponsor on the dedicated signature event website page
- Logo at the bottom of all newsletters and e-blasts
- 4 Complimentary tickets to all 4 signature events. Curated VIP event for up to 20 people
- Targeted e-blast recognition with logo inclusion to distributed lists





## \$5,000 ANNUAL CONTRIBUTION

#### **VISUAL ARTS CURRICULUM SPONSORSHIPS:**

## CERAMICS & METAL SMITHING STUDIOS DIGITAL ARTS SUMMER CAMPS

- Logo placement on all printed and digital materials for the specific medium
- Quarter-page program advertisements for all event and exhibition programs (3 seasonal class catalogs)
- Logo featured year-round on all class registration pages
- Corporate partnership website page recognition
- Logo at the bottom of all newsletters and email blasts



# \$3,000 Annual Contribution

#### Presenting Sponsorship of one of 6 exhibitions

- Logo placement on postcards as the presenting sponsor and all printed and digital materials of THAT exhibit or event
- Half-page program advertisements for all event and exhibition programs and 3 seasonal class catalogs
- Featured year-round as the presenting sponsor
- Corporate partnership website page recognition
- Logo at the bottom of all newsletters and e-blasts
- Recognition at opening reception

### \$1,000 - \$500 EVENT SPECIFIC SPONSORSHIPS



\$1,000 - \$500 Event Specific Sponsorships

Marketing Benefit	\$1,000.00	\$500.00
Event Poster/Postcard	Logo placement on 1 event poster/postcard	Logo placement on 1 event poster/postcard
All Events & Exhibitions Programs annually	1/4 Program advertisement	
Website Recognition	Logo on dedicated corporate partnership website	
E-Newsletter & E-Blasts	Small logo on all e-newsletters & e-blasts	Sponsorship mention on event- specific emails only
Event Tickets	2 Tickets to the corresponding event	2 Tickets to the corresponding events
Social Media Recognition	Dedicated sponsorship thank you via social media prior to the event	



